FORM <b>BE-30</b> (REV. 1/98)  U.S. DEPARTMENT OF COMMERCE BUREAU OF ECONOMIC ANALYSIS				1. Period covered by this report																											
MANDATORY—CONFIDENTIAL QUARTERLY REPORT OCEAN FREIGHT REVENUES AND FOREIGN EXPENSES OF UNITED STATES CARRIERS					2. Name and address (include ZIP Code) of person submitting report																										
											MAILONE COPY TO  U.S. Department of Commerce Bureau of Economic Analysis Balance of Payments Division (BE-58) Washington, DC 20230  SEE INSTRUCTIONS ON REVERSE					3. Operating company(ies) and/or line(s)															
																						Type of service (Defined in general instructions) — Mark (X) one									
																						1 Liner 4 Tanker (dry cargo)					Public reporting burden for this collection of information is estimated to average 5 hours per response, including time for reviewing instructions, searching existing data sources,				
											2 Industrial 5 Tanker (liquid cargo) 3 Irregular (dry cargo)					gathering and maintaining the data needed, and completing and reviewing the collection															
Flag of vessel – Mark				this col	lection of information of Economic An	ation, including s	suggestions for re	educing this bur of Commerce.	den, to Director,																						
A ☐ U.S. B ☐ Foreign					this collection of information, including suggestions for reducing this burden, to Director, Bureau of Economic Analysis (BE-1), U.S. Department of Commerce, Washington, DC 20230; and to the Office of Information and Regulartory Affairs, Office of Management and Budget, Washington, DC 20503.																										
· · · · · · · · · · · · · · · · · · ·	Revenue on	Outbound cargo	Paus	nue on	Charter hire	Charter hire	Expenses in	Revenue on	Inbound cargo																						
Name of foreign countries	cargo outbound from		cross	s-trade goes	paid to foreign residents	received from foreign	foreign countries	cargo inbound into the U.S.	I long tons																						
	U.S. ports (Long tons = (\$000) 2240 lbs.)			000)	(\$000)	residents (\$000)	(\$000)	(\$000)	(Long tons = 2240 lbs.)																						
	(a)	(b)	(	(c)	(d)	(e)	(f)	(g)	(h)																						
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TOTAL ALL COUNTRIES																															
AUTHORITY - This s Investment and Trade Ir	survey is being condu Services Survey Ac	ucted pursuant to th	ne Interna 2. 94th	ational		Iministrative proces	ss or judicial action of the form.	applicable thereto	. The control																						
Investment and Trade In Congress, 90 Stat. 2025 Law 98–573 (hereinafte	59, 22 U.S.C. 3101 th r "the Act").	nrough 3108, as am	ended b	y Pub.	CONFIDENT	TIALITY - The A	ct provides that you	ur report to this Bu	ireau is																						
The filing of reports for this survey is MANDATORY under Section 5(b)(2) Act.					CONFIDENTIAL and may be used only for analytical or statistical purposes.  of the Without your prior written permission, the information filed in your report CANNOT be presented in a manner that allows it to be individually indentified. Your report																										
This survey has been a the Paperwork Reduction	oproved by the Office on Act (44 U.S.C. 350	e of Management ar 01, et seq.).	nd Budge	et under			of taxation, investigated from legal process		n. Copies																						
Notwithstanding any oth penalty for failing to co Paperwork Reduction A	ner provision of law, r mply with a collection	no person shall be s	subject to	any ect to the	exceeding \$10	0,000 and to injunc	to report may be su	ding such person t	o comply, or																						
valid control number; or	' 2) the agency fails t	o intorm the respor	ident tha	it such	individual, ma	y be imprisoned fo	eport shall be fined r not more than one any corporation who	e year, or both. A	ny officer,																						
person is not required to displays a valid control be raised in the form of	number. The protect a complete defense,	ion provided by this bar, or otherwise a	provision any tim	n may le during	violations, upo		be punished by a li																								
PERSON TO CONSULT					TELEPHONE NUMBER																										
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ABOUT THIS REPORT  Enter name and address																															
CERTIFICATION	The undersign	ed official executing	g this cer	rtification o	on behalf of the res	pondent company	hereby certifies	<u> </u>																							
Authorized official's signa			this repoi	ri is correc	ct and complete to t	ine best of his know	wieage and belief.	][	Date																						
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### GENERAL INSTRUCTIONS

**Purpose of the report** – Reports are required to obtain data for estimating the international transactions accounts of the United States.

Who must report – U.S. carriers must report. Carriers are owners or operators of dry cargo, passenger (including combination), and tanker vessels regardless of whether the vessels are registered in the United States or in foreign countries. Operators are persons who enter into any form of transportation contract with shippers of merchandise (or their agents) for the transportation of freight and cargo between U.S. and foreign ports or between foreign ports, whether on the operators' own vessels or chartered vessels.

How to file – Use separate forms to report data relating to (1) liner service voyages, (2) industrial service voyages, (3) irregular and tramp series voyages, (4) tanker (dry cargo) voyages, and (5) tanker liquid cargo) voyages. Under each of these categories, use separate forms for the data relating to voyages in (A) U.S. flag vessels; (B) foreign flag vessels. If expenses abroad (f) cannot be distributed in this way, they may be shown under any of the categories with notation as to coverage. Revenues should be shown under the proper type of service and vessel flag as indicated above. Report revenues and expenses in thousands of dollars, and shipping weights in thousands of long tons (2,240 pounds).

#### Type of service definitions:

- **1.** Liner (dry cargo, passenger, or combination) Vessels operating on a definite, advertised schedule, giving relatively frequent sailings at regular intervals between U.S. ports and foreign ports.
- 2. Liner (excluding tanker) Vessels operating on a definite, advertised schedule and/or services made in connection with industrial or commercial operations of a specific company, with the shipping function, inbound or

outbound (not necessarily both) constituting an integral part of the company's commercial or industrial activities.

- 3. Irregular Vessels engaged in carriage of dry cargo operating on an irregular or unscheduled basis.
- 4. Tanker (dry cargo) Tankers engaged in carriage of dry cargo.
- 5. Tanker (liquid cargo) Tankers engaged in carriage of liquid cargo

**Exemption** – A U.S. person otherwise required to report is exempted from reporting if total annual covered revenues (columns (a), (c), and (e)) and total annual covered expenses (columns (d) and (f)) are, or are expected to be, each less than \$500,000. If either total covered revenues or total covered expenses are, or are expected to be, \$500,000 or more, a report must be filed.

Where to send reports – Return reports to U.S. Department of Commerce, Bureau of Economic Analysis, Balance of Payments Division (BE-58), Washington, DC 20230.

Frequency – A report must be filed for each calendar quarter within 50 days after the end of the quarter.

**Assistance** – Telephone (202) 606–9589 or (202) 606–9559 during office hours – 9:00 a.m. to 5:00 p.m.

**United States** – Includes mainland United States, Alaska, Hawaii, Puerto Rico, and U.S. possessions and territories.

Foreign countries - Include all areas outside the United States as defined above.

### SPECIFIC INSTRUCTIONS

# Column (a) - Revenues on cargo outbound from U.S. ports to foreign destinations

Report gross freight and/or charter revenues (whether collect or prepaid) earned from shippers of merchandise in carrying U.S. exports to foreign countries, net of any special discounts allowed shippers. Include earnings on outbound intransit cargoes. Specify country of destination of cargo. Exclude earnings on cargoes carried for U.S. Department of Defense (customarily under military bill of lading or space charter).

If respondent is subsidary, branch or other affiliate of the shipper, revenues should be reported even if the amounts are only credited to an intercompany account. Whenever selling and shipping operations are combined in one company and the sales price includes delivery at the port of destination, only the recorded or estimated gross freight or charter revenue component of the value of the cargo should be entered in (a).

## Column (b) - Outbound cargo shipping weight

Report outbound cargo shipping weight, in tons of 2,240 pounds, on which the revenues reported in (a) were earned.

# Column (c) - Revenue on cross-trade cargoes

Report gross freight and/or charter revenue earned in cross-trade, i.e., for carrying cargoes from one foreign port to another. Enter cross-trade revenue under country of destination of the cargo. Exclude cargoes carried for U.S. Department of Defense. Earnings on cargo inbound for intransit shipment through the United States or for transshipment, should be included here. If earnings on such shipments cannot be separated from other earnings on inbound cargo they may be reported in column (g) and so noted.

# Column (d) - Charter hire paid to foreign residents

Report charter hire and space leasing payments to foreign residents (specify foreign residents by country) whether for inbound, outbound, or cross-trade voyage. Report charter hire payments for vessels chartered to and operated by respondent. Report space leasing payments for space leased on vessels operated by foreigners. Include payments to foreign subsidiaries or branches of U.S. companies whether the payments are made abroad or in the Unites States. Exclude payments to U.S. residents including those holding vessels directly under foreign registry. If charter hire is reported net of expenses paid by you for the owner's account, such expenses, if incurred abroad, should be reported in (f). Payments for cargo containers, under charter hire, lease or rental arrangements with foreigners, should be reported in this column.

Column (e) — Charter hire received from foreign residents
Report charter hire and space leasing revenue received from foreign
residents (specify foreign residents by country) whether for inbound,
outbound, or cross-trade voyage. Report charter hire revenue for
vessels chartered to and operated by foreign residents. Report
space leasing revenue for space leased to foreign residents. The
term "foreign residents" includes subsidiaries and branches of U.S.
companies abroad. If charter hire receipts are net of expenses paid
by the foreign residents for respondent's account, these expenses,
even if incurred abroad, should not be reported in (f). Receipts for
cargo containers, under charter hire, lease or rental arrangements
with foreigners, should be reported in this column.

# Column (f) - Expenses in foreign countries

Report all expenses in foreign countries, such as fuel, stores, repairs, stevedoring, harbor fees, agents' commissions, etc., in connection with both passenger and freight operations whether inbound, outbound, or on voyages between foreign ports. Include Panama Canal tolls and fees. Include advances in foreign ports of wages to crew members. Include expenses incurred in foreign countries but paid for in the United States, e.g., fuel laden abroad for which payment is made to oil companies in the United States. (If, in respondent's records, these expenses are combined with fuels laden in U.S. ports, reasonable estimates for portion of expenses for fuels laden in foreign ports may be submitted.) Include foreign expenses incurred by respondent for own account on cargoes carried for U.S. Department of Defense. Do not include hull and machinery, protection and indeminity, and other insurances premiums paid to foreign insurers directly or through his domestic agents. Foreign expenses may be reported in the period in which they are entered in the home office books, instead of the period in which they were actually made, if such a procedure is more convenient. If a vessel is chartered from a U.S. resident, expenses abroad paid directly by respondent should be included in this item. The U.S. resident from whom vessel is chartered should report separately expenses incurred abroad which are paid directly by him.

#### Column (g) - Revenues on inbound cargo

Report gross freight and/or charter revenue earned in carrying imports into the United States. Report global total only if country of origin of imports is not known. If earnings on inbound transit and transshipment cargoes cannot be separated and reported under (c), they should be included here and so noted. Industrial concerns operating vessels for their own account should report charges made for cost of importing.

Column (h) – Inbound cargo shipping weight Report inbound cargo shipping weight, in tons of 2,240 pounds, on which the revenues reported in (g) were earned.